

October 31, 2014

Letter of Appeal
Schools and Libraries - Correspondence Unit
30 Lanidex Plaza West
PO Box 685
Parsippany, NJ 07054-0685

Appellant: Ewing Marion Kauffman School
Applicant BEN: 16062278
Form 471 Number: 914773
FRNs: 2493298

To whom it may concern,

We are appealing the decision to deny funding for FRN 2493298, Form 471 # 914773, Funding Year 2013, in the Funding Commitment Letter dated September 4, 2014.

The reason for denial of the FRNs provided on the FCDL is: DRI: Documentation provided during review shows the vendor selection documentation was created 06/19/2014, which is after the contract award date. The vendor evaluation should be completed and documented prior to the vendor selection and/ or signing and dating of a contract with the selected service provider. Therefore, the FRN is denied.

We responded to PIA Reviewer Marc Nurnberger on June 18th explaining that "The lowest cost vendor was chosen for the VoIP for FRN 2493298." According to the USAC Website, "When an applicant examines and evaluates the bids received for eligible services, it must select the most cost-effective bid. **The price of the eligible products and services must be the primary factor in the evaluation**, but does not have to be the sole factor." During the bidding process which took place between November 9, 2012 and December 8, 2012 there were 5 bids and the Ewing Marion Kauffman School selected the lowest cost bid which was from sipVine, Inc.

The school had already complied with the FCC Rules concerning selecting the lowest cost vendor. The vendor selection documentation that was created 06/19/2014 should not be considered as it was done after the selection was made and after the Form 471 was submitted and certified.

We ask that FRN 2493298 on Form 471 # 914773 be approved as it was originally submitted as there were no program violations committed for vendor selection since the lowest cost vendor was selected.

Thank you for your help in this matter,



Corey Scholes

Interim CEO

1-816-268-5661

cscholes@kauffman.org

6401 Paseo Blvd.

Kansas City MO 64131



Toby Sykes

eRate Solutions

1-785-840-0100 Ext 101

tobysykes@eratesolutions.com

PO Box 1426

Lawrence KS 66044

Attachments: FCDL, RFP, copies of bids, June 18 email to PIA reviewer



Universal Service Administrative Company

Schools and Libraries Division



FUNDING COMMITMENT DECISION LETTER
(Funding Year 2013: 07/01/2013 - 06/30/2014)

September 4, 2014

TOBY SYKES
EWING MARION KAUFFMAN SCHOOL
PO BOX 1426
LAWRENCE, KS 66044

Re: FCC Form 471 Application Number: 914773
Billed Entity Number (BEN): 16062278
Billed Entity FCC Registration Number (FCC RN): 0020501979
Applicant's Form Identifier: EMKS-FY2013

Thank you for your Funding Year 2013 application for Universal Service Support and for any assistance you provided throughout our review. The current status of the funding request(s) in the FCC Form 471 application cited above and featured in the Funding Commitment Report(s) (Report) at the end of this letter is as follows.

- The amount, \$43,612.13 is "Approved."
- The amount, \$114,231.60 is "Denied."

Please refer to the Report following this letter for specific funding request decisions and explanations. The Universal Service Administrative Company (USAC) is also sending this information to your service provider(s) so preparations can begin for implementing your approved discount(s) after you file FCC Form 486, Receipt of Service Confirmation Form. A guide that provides a definition for each line of the Report is available in the Guide to USAC Letter Reports in the Reference Area of our website.

NEXT STEPS

- Work with your service provider to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full.
- Review technology planning approval requirements.
- Review Children's Internet Protection Act (CIPA) requirements.
- File FCC Form 486.
- Invoice USAC using the FCC Form 474, Service Provider Invoice (SPI) Form, or FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form, - as products and services are being delivered and billed.

TO APPEAL THIS DECISION:

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC).

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address for the person who can most readily discuss this appeal with us.

Schools and Libraries Division - Correspondence Unit
30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685
Visit us online at: www.usac.org/sl

2. State outright that your letter is an appeal. Include the following to identify the USAC decision letter (e.g., FCDL) and the decision you are appealing:
 - Appellant name,
 - Applicant name and service provider name, if different from appellant,
 - Applicant BEN and Service Provider Identification Number (SPIN),
 - FCC Form 471 Application Number 914773 and the Funding Request Number (FRN) or Numbers as assigned by USAC,
 - "Funding Commitment Decision Letter for Funding Year 2013," AND
 - The exact text or the decision that you are appealing.
3. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
4. If you are the applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are the service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.org or submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to USAC by fax, fax your appeal to (973) 599-6542.

To submit your appeal to USAC on paper, send your appeal to:

Letter of Appeal
Schools and Libraries Division - Correspondence Unit
30 Lanidex Plaza West
PO Box 685
Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, please see "Appeals" in the Schools and Libraries section of the USAC website.

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in Appeals in the Schools and Libraries section of our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to Disposal or Trade-in of Equipment posted in the Reference Area of our website for more information.

NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the

amount of funds collected from contributing telecommunications companies.

Schools and Libraries Division
Universal Service Administrative Company



FUNDING COMMITMENT REPORT
Billed Entity Name: EWING MARION KAUFFMAN SCHOOL
BEN: 16062278
Funding Year: 2013

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 914773
Funding Request Number: 2493257
Funding Status: Funded
Category of Service: Telecommunications Service
FCC Form 470 Application Number: 461360001074017
SPIN: 143000677
Service Provider Name: Verizon Wireless (Cellco Partnership)
Contract Number: MTM
Billing Account Number: 386818526-00001
Multiple Billing Account Numbers: N
Service Start Date: 07/01/2013
Service End Date: 06/30/2014
Contract Award Date: N/A
Contract Expiration Date: N/A
Site Identifier: 16062278
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$48,457.92
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$48,457.92
Discount Percentage Approved by the USAC: 90%
Funding Commitment Decision: \$43,612.13 - FRN approved as submitted

FCDL Date: 09/04/2014
Wave Number: 064
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2015
Consultant Name: TOBY SYKES
Consultant Registration Number (CRN): 16024804
Consultant Employer: eRate Solutions, L.L.C.

FUNDING COMMITMENT REPORT
Billed Entity Name: EWING MARION KAUFFMAN SCHOOL
BEN: 16062278
Funding Year: 2013

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 914773
Funding Request Number: 2493272
Funding Status: Not Funded
Category of Service: Internet Access
FCC Form 470 Application Number: 687990001058366
SPIN: 143027194
Service Provider Name: Surewest Kansas INC.
Contract Number: N/A
Billing Account Number: N/A
Multiple Billing Account Numbers: N
Service Start Date: 07/01/2013
Service End Date: N/A
Contract Award Date: 03/07/2013
Contract Expiration Date: 06/30/2016
Site Identifier: 16062278
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$115,200.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$115,200.00
Discount Percentage Approved by the USAC: 90%
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision Explanation: DR1: Documentation provided during review shows the vendor selection documentation was created 06/19/2014, which is after the contract award date. The vendor evaluation should be completed and documented prior to the vendor selection and/or signing and dating of a contract with the chose service provider. Therefore, the FRN is denied. <><><><><> DR2: Based on the documentation you provided during review, FRN 2493272 will be denied because you did not consider all bids received in response to the FCC Form 470 and/or RFP during your evaluation process. Correspondence was provided during review suggesting that only bids from Time Warner and SureWest were considered, however, bids were also received from two other service providers. FCC rules state that all bids must be considered before selecting the winning service provider.

FCDL Date: 09/04/2014
Wave Number: 064
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2015
Consultant Name: TOBY SYKES
Consultant Registration Number (CRN): 16024804
Consultant Employer: eRate Solutions, L.L.C.

FUNDING COMMITMENT REPORT
Billed Entity Name: EWING MARION KAUFFMAN SCHOOL
BEN: 16062278
Funding Year: 2013

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 914773
Funding Request Number: 2493298
Funding Status: Not Funded
Category of Service: Internet Access
FCC Form 470 Application Number: 687990001058366
SPIN: 143036648
Service Provider Name: sipVine, Inc.
Contract Number: N/A
Billing Account Number: N/A
Multiple Billing Account Numbers: N
Service Start Date: 07/01/2013
Service End Date: N/A
Contract Award Date: 03/13/2013
Contract Expiration Date: 06/30/2014
Site Identifier: 16062278
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$11,724.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$11,724.00
Discount Percentage Approved by the USAC: 90%
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision Explanation: MR1: The FRN was changed from month to month service to a contractual service to agree with the documentation provided during the review of your FCC Form 471 application. <><><><><> DR1: Documentation provided during review shows the vendor selection documentation was created 06/19/2014, which is after the contract award date. The vendor evaluation should be completed and documented prior to the vendor selection and/or signing and dating of a contract with the selected service provider. Therefore, the FRN is denied.

FCDL Date: 09/04/2014
Wave Number: 064
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2015
Consultant Name: TOBY SYKES
Consultant Registration Number (CRN): 16024804
Consultant Employer: eRate Solutions, L.L.C.



Proposal



sipVine Phone Service for the Ewing Marion Kauffman School

Thank you for allowing sipVine to provide this bid for the Ewing Marion Kauffman School. sipVine delivers phone features and benefits of a large enterprise phone system for businesses of all sizes. We customize the solution to meet your requirements and enhance your communication practices. Let sipVine's consultative approach and hands on programming maximize the benefits you will receive!

Reliable

The school will enjoy the features and benefits of a state-of-the-art digital phone solution.

- sipVine's Hosted platform includes fully redundant servers in a secure data center for your peace of mind.
- Your service can now have disaster recovery components so you will never miss a call.
- We deploy a cutting edge Voice Quality technology that ensures your voice calls are crisp and clear every time!

Simple

Our service runs over your existing high-speed internet connection. Your digital phones are pre-configured by sipVine's technical staff and plug into your office Ethernet connection. The only on-site equipment required is our router with our Voice Quality technology and possibly some other fax adapters.

Affordable

The school will have unlimited local and long-distance calls at a low monthly price per user. We also offer low international and toll-free rates.

- No system administrative costs or service contracts.
- Low up-front investment; no PBX to buy!
- There are simply no hidden fees!

No Contracts with sipVine!

We believe strongly that we need to earn your business each and every day. We also strive to be an affordable solution for all of our customers. Therefore, we do not require term contracts to secure best pricing or lock you in.



Features



Programmable Features

You can customize the feature set to fit your business needs and efficiency desires:

- Automated Attendant
- Holiday Greeting Schedule
- Voicemail to Email
- Inbound Fax to Email
- Customized On-Hold Music
- Intercom to Phones and Overhead Speakers
- Hunt Groups
- Time of Day Routing
- Direct Dial Numbers for Every User
- Corporate and Personal Directories
- Dial by User Extension
- Simultaneous Ring to Cell Phones

Phone Features

sipVine utilizes state-of-the-art Cisco digital phones that provide the latest in phone features:

- Numerical and Name Caller ID
- Call Logs
- Call Waiting
- Three-way Ad-hoc Conferencing
- Call Park and Retrieval
- Call Forwarding
- Receptionist Phones
- Sidecar capable
- Headset Capable Phones
- Multiple Line Appearances
- Call Transfer Internal and External
- One-Touch Call Recording

Transitioning to sipVine

Beginning with our consultative approach to your system design through the installation and onsite training, sipVine strives to make the transition a rewarding experience. We coordinate the transfer of any existing phone numbers to our service so that the switch to sipVine is as seamless as possible.

No Administration Charges!

With sipVine, we do all your phone administration for you! As you add or change employees, revise your call flow or auto attendant, and require other changes, you simply contact us and we take care of the rest!

Quality of Service

Call Quality is of paramount importance to us. We deploy state-of-the-art technology at our host location and provide an on-site device that prioritizes your voice traffic over the internet. This ensures that all your calls are clear and crisp.

sipVine®

Support



High Quality User Support

sipVine provides all of your phone administration and service as a part of our monthly service fee. Should you need to make user, call flow, or other changes, or troubleshoot any particular problem, you simply contact sipVine support and we take care of that for you! Most of our support can be handled remotely, but if we need to do a site visit, you will never receive an extra charge for this service! Reaching sipVine is easy. Dialing 7HELP from your sipVine phone immediately puts you into the support department. You also can create a service ticket from our website or to an email address. In addition, you will have the direct dial numbers for key sipVine personnel or account managers to engage at your discretion.

CUSTOMER SUPPORT: sipVine personnel are available at all times for any service related issues that arise from sipVine provided services or hardware. This would mean the generally accepted definition of "24x7 availability".

RESPONSE TIMES: If sipVine personnel do not answer directly to the Customer's issue when called upon, sipVine personnel will respond within 1 hour to the Customer's request between 7:00 a.m. to 6:00 p.m. Monday through Friday. During after-hours support (6:00 p.m. to 7:00 a.m. Monday through and Friday and weekends), sipVine will provide a 3 hour response time. These are maximum times and sipVine will always make every effort to respond to the Customer's needs immediately. These are response times and not resolution times.

RESOLUTION TIME: The sipVine Support Group will resolve an issue that affects multiple users within four (4) hours (if issue is not dependent on hardware availability or services provided by outside vendors), and provide a status update status every hour. The sipVine Support Group will resolve issues that affect individual users within eight (8) hours (if issue is not dependent on hardware availability or services provided by outside vendors) and provide a status update every four (4) hours.

UPDATES TO PHONES: Software updates are routinely made to the phones, but they are typically not user impacting. As sipVine adds features, we make them available to all customers. To date, all features added to our service have not come with any additional charges!

Over the years, the current handset lineup with both Cisco and Polycom has evolved steadily. It is up to sipVine to ensure that we stay current with our manufacturers of choice and continue to stay abreast of the technological advances. This provides yet another benefit to Hosted solutions. Where on-site phone systems become obsolete in time, hosted phone systems evolve. You can receive new features as they are developed and never have to worry about being able to replace a handset as sipVine will always have a current lineup available.



Quotation for Service

Prepared for: Kauffman Charter School

Prepared by: Robert Conner

Date: 12/7/2012

Monthly Service Fee:

	Quantity	Total
Employee Phone Unlimited Extension - Tier 6	40	\$838.00
Low Use Convenience Phone	20	\$139.00
Total		\$977.00

Capital Costs

Product	Description	Quantity	Total
Cisco SPA504G	Cisco 4 Line Desk Phone w/power cord	60	\$9,000.00
Total			\$9,000.00

- All of sipVine's services will be installed for the school with no installation charges.
- All administration work and MAC orders are included in the monthly usage fee. No additional charges are necessary.
- All charges are subject to local sales taxes. Shipping and handling will be applied.
- International calling rates are available at an additional charge.
- Quote includes a block of 200 contiguous DID numbers.
- Quotation for service and equipment is subject to a configuration review. Any changes before or at installation must be approved by the customer.
- All sipVine hardware is warranted for three years as specified by the RFP.
- Datasheet specifying details on the Cisco SPA504 phone is included separately.

Customer Signature

Name & Date

Customer's signature signifies acceptance of the quotation and authorizes sipVine, Inc. to secure equipment and begin installation scheduling.
This quotation is valid for 90 days.

Che Sanchez 816-471-2582
Chemht@hotmail.com
ngarcia@quadalupecenters.org

Blue Valley School District (School Reference)
Joe Yoakum
913-239-4117
jyoakum@bluevalleyk12.org

Matthew Tiefenbrunn Insurance Agency (IPBX Reference)
mtiefenbrunn@farmersagent.com
573-680-1930

DeLaSalle (School, Voice, Data, Internet Reference)
Karen Brooks
kbrooks@delasallecenter.org
816-561-4445

I can provide more reference if needed

12/6/2012

SOCKET TELECOM Response and Executive Overview for Ewing Marion Kauffman School RFP:

See the attached supporting documents for information on SOCKET as well as the company link. www.socket.net

SECTION 1, 2, 3 & 4 – SOCKET UNDERSTANDS & ACCEPTS ALL STATEMENTS AND REQUIREMENTS

SECTION 5 - SOCKET UNDERSTANDS & ACCEPTS THE INSTALL DATE REQUIREMENTS AND WILL BE RESPONDING AND PROPOSING FOR ITEM - 5.2 ONLY – Voice Over IP Service (VOIP).

5.2 – VOIP SPECIFIC SERVICES and RESPONSES (VOIP and HPBX are interchangeable acronyms for the purpose of our response – our collateral and service is referred to as HPBX and is a true carrier grade service). Unlike some VOIP providers (that provide VOIP equipment for purchase, or provide a lower end consumer grade product and service), SOCKET is proposing and provides a true CLOUD based, Hosted (HPBX) solution, with no capital expenditure required, supported 24x7 by our NOC (Network Operations Center) in Columbia, MO, all run over our carrier grade service and network. We provide proactive monitoring and management for remote service as well as onsite trouble shooting if required. Our monthly service includes all maintenance, internal moves, changes and upgrades for the life of the term/agreement.

Hosted – Monthly Service Fee	60 users	<p>\$ 1,575/month - see pricing page for details. *** Please note that we have a peering relationship with MoreNet, we can utilize their bandwidth to run our HPBX. If SOCKET internet is used that is an additional \$795/mo for 3 Mb dedicated internet access (DIA)</p> <p>Various components of our HPBX service are ERATE eligible. SOCKET can uniquely provide BEAR or SPI - ERATE billing. BEAR – we bill you the full amount prior to discount and the school works with ERATE to be reimbursed. SPI – We bill the school directly the ERATE discounted amount, SOCKET then works with ERATE for reimbursement.</p>
Voice Mail		60 Voice Mail users included
Conference Calling		3 way conference capability through the

		VOIP/HPBX solution. Attached is information on SOCKET's measured rate conference service.
Forwarding		Included
Interface with Bell Commander Software		We can provide a SIP connection for the Bell Commander
Phone must support an internal intercom system		All clients (phones) are capable of internal intercom via the phones. Again we can provide a SIP connection for the Bell Commander.
Maintenance schedule / process		Included in the monthly fee for the life of the contract – all maintenance (as well as internal moves and changes) are included. We provide 24x7 support.
Narrative on how the Supplier would support EMKS		We will provide proactive monitoring and management for your VOIP (HPBX) system as well as for our carrier grade network. Customer will have online admin access through a secure private web portal (EWKS may assign authorized admin users) that will allow EWKS to make changes as needed – perhaps to change a name; changing the general voice mail message in the event of a storm, etc. SOCKET is available to make any programming changes at no additional charge. SOCKET also supplies Bandwidth utilization reports. We provide training for the initial install as well as continual access via phone, web and tutorials to our training team at no additional cost. We have on call techs available 24x7. We provide a dedicated field rep committed to continued account management. Our business service center has a goal to answer 100% of all calls within 20 seconds. Recent metrics indicate that we are achieving that 97% of the time. Customer service is a priority at SOCKET, it permeates the culture of the company. Ewing Marion Kauffman school will be considered a priority client for response in the unlikely event of network trouble due

		to storms, unforeseen natural disasters, etc.
Define – Basic Service Level Agreements		Please see attached sample contract which delineates our basic SLA. Advanced SLA's are available upon further discussion.
Additional fees to add service		Those fees would be based upon increased bandwidth required; additional phones; licenses or applications as requested. There are a number of factors that determine those costs. For the purpose of this RFP we are providing unit costs for adding handsets and licenses.
Hourly fees for troubleshooting		All maintenance and trouble shooting is included in our monthly service. Traditionally 95% of troubleshooting can be resolved remotely (which is included in the monthly fee). On site tech support is included as well, unless it is deemed that the issue is not a problem with our service or the HPBX. If it turns out the problem is not with SOCKET the 1 st hr is \$125 any additional hours is \$85
Unit Costs for Handsets and Hardware required		<ol style="list-style-type: none"> 1) (1) Handset 331 - \$5mo 2) (58) Handset 550 - \$10/mo 3) (1) Handset 650 - \$20/mo 4) All sets come with Standard licensing - \$15/mo – please see attached for what is covered with that license. Please confirm with ERATE but licenses should be ERATE eligible for discount and in some cases the phones may be as well.
Describe phones that you are recommending		We are recommending the phones and quantities above – we understand from the Bidders call and follow up questions that you require basic corporate / school functionality, but without extra frills – for instance – no auto attendant is required. You mentioned that general school inquiries can go to a general voice mail. Because of this we are recommending the configuration above, however we are listing the unit price for all devices so that

		you may want to change the quantities. Attached is a list of features relevant to the different licenses.
Faxing Service would be preferred if available		Please see attached document that explains our Fax to Email service. The optional pricing is listed on the attachment and is not included in the proposed HPBX monthly service fee.
200 DID #'s		\$50/month not included in HPBX price above, but is listed on the contract. All current numbers are able to be ported and kept by the school
Long Distance		<p>We provide various LD buckets – listed here are a couple of the more common for a school of your size. You may combine (2) bundles per account.</p> <p>1,000 minutes per month – \$32/mo. 2,500 minutes per month - \$70/mo.</p> <p>If you find that you are using more than 5,000 Minutes per month we can negotiate a flat rate for you.</p>

PRICING MATRIX – \$1,625/mo HPBX/VOIP with 200 DID's. If EWKS does not use MoreNet an additional \$795/mo. would be charged for 3 Mb DIA from SOCKET.

5.2 VOIP	LABOR	MATERIAL	TOTAL
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There is no material for purchase or charge for labor. There are no install or 1X charges.

For ERATE purposes –

Fully Discountable at 90% - is the Dedicated Internet whether from MoreNet or SOCKET. We will require about 3 Mb.

Confirm with ERATE for discounts – Standard Licenses @ \$15/mo (times 60 users); phone devices per schedule above.



Socket Telecom Services Form

Ewing Marion Kauffman School

Current Billing Address

Address 1: 4801 Rockhill
Address 2:
City: Kansas City State: MO Zip: 64110

New Billing Address

Address 1: 4801 Rockhill
Address 2:
City: Kansas City State: MO Zip: 64110

Contact Information

Customer Contact: Annette Beck

Customer Contact Email: abeck@kauffman.org

Customer Contact #: 816-932-1000

Service Description	Service Location	Private Line	Voice Lines	Data	Monthly Unit Price	Monthly Recurring Charge
Hosted Cloud PBX (VoIP)	6315 Paseo Blvd Kansas City, MO	0	0		\$1,575.00	\$1,575.00
2 DID Block 100	6315 Paseo Blvd Kansas City, MO	0	0		\$50.00	\$50.00
LAN/data configuration: Socket will provide (check one): Ethernet Serial T1 hand off at the point of demarcation unless otherwise noted below. Internal network changes will be the responsibility of the customer.						
PBX cutover: Customer will need to have PBX vendor onsite for transferring phone service to Socket.						
For a basic 1 - location switchover, customer should plan on having PBX vendor on site for 1-2 hours.						
Inside Wiring: Socket will provide local phone service to the point of demarcation at the customer premise.						
Any wiring beyond this point will be responsibility of Customer.						
Cancel Current Services: Customer will be responsible for canceling current Telecommunications services.						
Socket will notify Customer via US Mail when services with prior service provider can be canceled.						

Total Monthly Recurring Charge: \$1,625.00

Total Non Recurring Charge: \$0.00

Non Waived Set-up & Installation Installation Charge: \$0.00

Waived Set-up & Installation Charge: \$0.00

*Pricing does not include applicable taxes and surcharges

*Amount Waived is based on Contract Term.

*All pricing is confidential, proprietary and valid for 30 days

Customer Initials

Item # 3
FRN 2493298



Ewing Marion Kauffman School

Proposal

Telecommunications

Form 470 Application #687990001058366

Brian Moore
Director
Public Sector & Education
801-851-5544
bmoore@getjive.com

Jive Communications, Inc.
<http://edu.getjive.com>
SPIN #143033971

Toby Sykes
Consultant
Ewing Marion Kauffman School
4251 Bridger Rd
Kansas City, MO 64111



Dear Toby,

Allow me to introduce Jive Communications, a hosted telecommunications provider for schools and libraries. As you may know, many of your telecom services can now be delivered as hosted solutions, qualifying for Priority 1 funding under the federal E-Rate program. Jive offers several hosted products that are Priority 1 eligible:

- Hosted VoIP (Interconnected VoIP)
- Broadband Internet
- Hosted Email
- Hosted Video Conferencing/Distance Learning

Jive's hosted solutions are extremely cost-effective when compared with traditional premise-based products. Our hosted delivery model maximizes your limited budget and qualifies for funding support under the federal E-Rate program. Instead of paying for these services out of pocket, consider using Jive's hosted services which are eligible for Priority 1 E-Rate funding.

Please take a look at the sample proposal I have prepared for you. This proposal is based on the information in your current Form 470 application. It should give you a good idea of the products and services we offer and how much money you could save.

I would love to prepare a formal bid for you. Please contact me at your convenience to discuss any specific needs you may have.

Sincerely,

A handwritten signature in dark ink, appearing to read "Brian Moore".

Brian Moore
Director, Public Sector & Education
Jive Communications, SPIN #143033971
801-851-5544
bmoore@getjive.com

Jive Communications

Jive Communications offers schools and libraries a suite of hosted communications solutions. Jive combines voice, video, data, and email into a fully-managed service delivered by a single provider. Jive offers the convenience and ease of a single bill and point of contact. With Jive, you'll get state-of-the-art communications solutions at a fraction of traditional prices.

The hosted platform model makes Jive responsible for hardware infrastructure, servers, licensing, maintenance, and all the other expensive and inconvenient parts of delivering a communications solution. You simply pay a flat fee for access to the Priority 1 eligible solutions that you need.

Jive Hosted VoIP

Hosted VoIP is quickly becoming the standard telephony platform for E-Rate eligible institutions. Hosted VoIP introduces a powerful new set of enterprise-grade, productivity-enhancing features to organizations and individuals. This solution replaces local and long-distance line services, and adds features like auto-attendants, conference rooms, voicemail-to-email, find-me follow-me, and more.

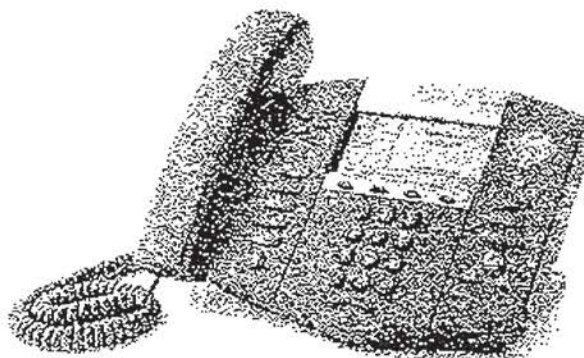
Easy Management, More Control.

Jive Hosted VoIP is easy to manage. From the web-based portal, you can modify global settings, user accounts, ring groups, and view comprehensive call reports and analytics.

Jive Hosted VoIP gives you complete control of your phone system. Our support and customer service teams are always on hand to help you make the most of your solution.

**Jive Hosted VoIP gives you
complete control of your phones.**

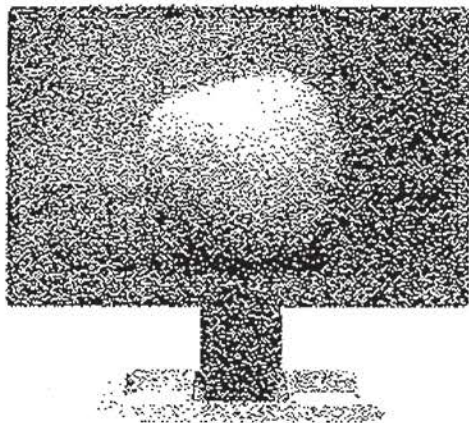
Jive Hosted VoIP can be easily deployed across multiple locations. Administrators and staff at different campuses can reach each other via extension dialing, and can transfer calls as though they were at the same physical location.



Jive's solution is offered at a much lower price point than legacy telephony systems, delivering a dramatically lower total cost of ownership. You'll never pay another penny in licensing, maintenance, support, or upgrades, all of which are included with your Jive service. Best of all, Hosted VoIP has been on the FCC's "Eligible Services List" since 2007, and is fully eligible for Priority 1 discounts.

Jive HD Video

Jive HD Video is hosted videoconferencing for schools and libraries. This high-definition solution has the power to change how your institution meets, collaborates, and communicates.



Whether your organization uses video to connect administrators, reduce travel costs, or extend the reach of educators, every interaction will be enhanced and improved.

Easy to Use, Surprisingly Affordable.

Jive video stations are extensions of your system, and connect to each other with extension dialing. Distance-learning sessions are easy to manage, and run over broadband internet connections.

Jive HD Video services are Priority 1 E-Rate eligible, giving your organization a video solution that maximizes both productivity and financial flexibility.

Jive Hosted Email

Jive Hosted Email utilizes a Microsoft Hosted Exchange 2010 environment to deliver a Priority 1 eligible hosted email service.

Managing your own mail services is expensive and not eligible for Priority 1 discounts. Jive can manage the entire mail solution in a hosted environment, saving you thousands in personnel, licensing, and maintenance costs.

Fully Hosted, Fully Compliant.

Jive Enhanced Hosted Email includes pre-built templates for CIPA, COPPA, and FERPA compliance. In addition, Jive's Hosted Email service is eligible for Priority 1 E-Rate discounts (FERPA and flesh-tone filtering carry a nominal charge).

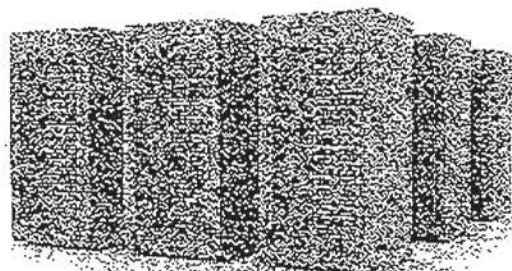
Jive Broadband

Jive Broadband offers Class-of-Service Internet connections to schools and libraries. T1, DS3, and Ethernet products are available (depending on location), and are all Priority 1 eligible.

Prioritized Traffic, Tier-1 Network.

Jive Broadband dynamically prioritizes voice traffic over other types of data traffic, ensuring voice fidelity even on highly-utilized networks.

Jive Broadband ties all of your services together, and provides the connection over which all Jive hosted solutions are delivered.



Sales Quote - Ewing Marion Kauffman School

Jive offers institutions the most competitive hosted services in the industry.
All our voice features come standard with every plan.

Jive Communications, Inc.
Attn: New Accounts
3214 N. University Ave #610
Provo, UT 84606

Quote Date: 2012-11-17
Valid Until: March 31, 2012
Prepared By: Brian Moore

Customer:
Ewing Marion Kauffman School
4251 Bridger Rd
Kansas City, MO 64111

Form 470 #687990001058366

Interconnected VoIP - Setup Charge	X	1	1,950.00	1,950.00
			Subtotal	1,950.00

Interconnected VoIP - Monthly Charge - Per User	X	25	22.95	573.75
			Subtotal	573.75

Terms and Conditions:

The estimates contained in this sample quote are based on information that your organization submitted in conjunction with the federal E-Rate program. Please call 801-851-5544 to obtain an accurate quote. E-Rate discounts are only applied to eligible products and services.

60 = \$1,377.00

Estimated one-time charges:

~~\$1,950.00~~

After E-Rate discounts on eligible items:

\$195.00

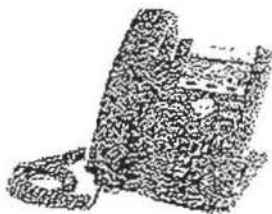
Estimated monthly charges:

~~\$573.75~~

After estimated 90% E-Rate discount:

\$57.38

Ewing Marion Kauffman School



Polycom SoundPoint IP 331
Classroom Phone

Description

The SoundPoint IP 331 is an entry-level, two-line desktop IP phone with a full-duplex speakerphone featuring the Polycom Acoustic Clarity Technology. One-button access to common telephony features, and a graphical LCD display delivers call information, directory access, and advanced phone applications.

Price (Retail: \$110, Rental: \$2/month)

\$82.99

Specifications

Supported Codecs: G.711 μ A, G.722, G.729
Number of Lines/Lan Ports: 2, 2
Speaker Phone: Full-duplex
Power over Ethernet: Yes
Power Adapter Included: No
Sidecar Compatible: No



Polycom SoundPoint IP 335
Classroom Phone

Description

The SoundPoint IP 335 is an entry-level, two-line desktop IP phone with a full-duplex speakerphone featuring the Polycom Acoustic Clarity Technology and Polycom HD Voice. One-button access to common telephony features, and a graphical LCD display delivers call information, directory access, and advanced phone applications.

Price (Retail: \$155, Rental: \$3.50/month)

\$115.99

Specifications

Supported Codecs: G.711 μ A, G.722, G.729
Number of Lines/Lan Ports: 1, 2
Speaker Phone: Full-duplex
Power over Ethernet: Yes
Power Adapter Included: No
Sidecar Compatible: No



Polycom SoundPoint IP 450
Admin Phone

Description

The SoundPoint IP 450 is a three-line desktop IP phone with a full-duplex speakerphone featuring Polycom's HD Voice technology. One-button access to common telephony features and advanced PBX features (Conference, Transfer, Do Not Disturb, etc.) It also has a large graphical LCD display that delivers call information, directory access, and advanced phone applications. And, it's equipped with a two-port 10/100 Ethernet switch and supports Power over Ethernet (PoE).

Price (Retail: \$205, Rental: \$4/month)

\$162.99

Specifications

Supported Codecs: G.711 μ A, G.722, G.729
Number of Lines/Lan Ports: 3, 2
Speaker Phone: Full-duplex
Power over Ethernet: Yes
Power Adapter Included: No
Sidecar Compatible: No



Polycom SoundPoint IP 650
Admin/Faculty Phone

Description

The SoundPoint IP 650 is a six-line desktop IP phone (expandable to 48 lines) with a full-duplex speakerphone featuring HD Voice technology. One-button access to common telephony features and advanced PBX features (Conference, Transfer, Do Not Disturb, etc.) It also has a large graphical LCD display that delivers call information, directory access, and advanced phone applications. It's also equipped with a two-port 10/100 Ethernet switch and supports Power over Ethernet (PoE).

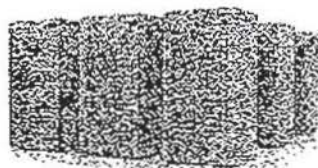
Price (Retail: \$275, Rental: \$7/month)

\$214.99

Specifications

Supported Codecs: G.711 μ A, G.722, G.729
Number of Lines/Lan Ports: 6, 2
Speaker Phone: Full-duplex
Power over Ethernet: Yes
Power Adapter Included: No
Sidecar Compatible: Yes

Ewing Marion Kauffman School



Jive Broadband
QoS Enabled Internet Access

Description

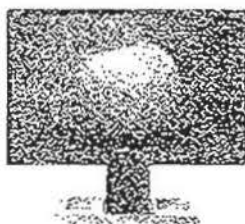
Jive Broadband offers enhanced data access with an intelligent, carrier-grade IP network. Jive Broadband dynamically prioritizes your voice traffic, ensuring high call quality over your network. Jive Broadband comes in several flavors, including Jive's most popular bandwidth product, Ethernet over Copper. Jive Broadband is a cost-effective and highly-reliable delivery mechanism for Jive Hosted VoIP and other Jive hosted services.

Price (Starting at):

\$249/month

Specifications

Bandwidth: 1.5Mbps-8Mbps
Service Level Agreement: Yes
Guaranteed Bandwidth: Yes
QoS Enabled: Yes
Support: 24x7x365
Coverage: Over 5,000 Central Offices



Jive Hosted Video
Live HD Videoconferencing

Description

Jive Hosted Video offers high-definition videoconferencing for government and education clients. Jive Hosted Video delivers via a fully hosted, cloud-based service. Jive Hosted Video encourages new levels of face-to-face collaboration in the classroom and the boardroom. Jive Hosted Video makes the entire videoconferencing experience perfectly natural for education.

Price (Starting at):

\$150/month

Specifications

Video Compression: Full 1080p HD
Audio Codecs: G.711 μ A, G.722, G.729
Speaker Phone: Full-duplex
LAN Ports: 2
Power over Ethernet: Yes



Jive Hosted Email
Enterprise Email Solution

Description

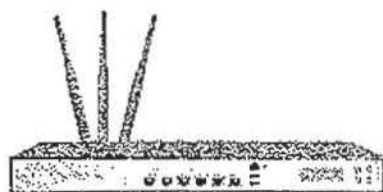
Jive Hosted Email provides a true enterprise solution which incorporates staff, teachers, and administrators in a singular, hosted environment. Jive Hosted Email is a simple to manage system that has all the features your organization needs. Jive Hosted Email combines the power of Microsoft Link and other services offered on Jive Core.

Price (Starting at):

\$1/month/box

Specifications

Clients: MS Outlook, Outlook Web Access, Entourage
Directory: Active Directory
Compliance: CIPA, COPPA, FERPA



Jive Managed Firewall
Network Content Filter Gateway

Description

Jive Managed Firewall includes server, network, and gateway layer applications and services. With Jive's hybrid appliance, you can protect your IT environment, manage your network, and filter web content with ease. Jive Managed Firewall comes in several models to provide access for any number of users. Let Jive manage the work of an entire server rack with a single device.

Price (Starting at):

\$250/month

Specifications

Models: 300, 330, 350
Processor: Intel® Pentium E5500, 2.80GHz-
Intel® Core 2 Quad Q9400, 2.66GHz
Memory: 2GB-8GB
HDD: 500GB-2TB
Warranty: 2 Years

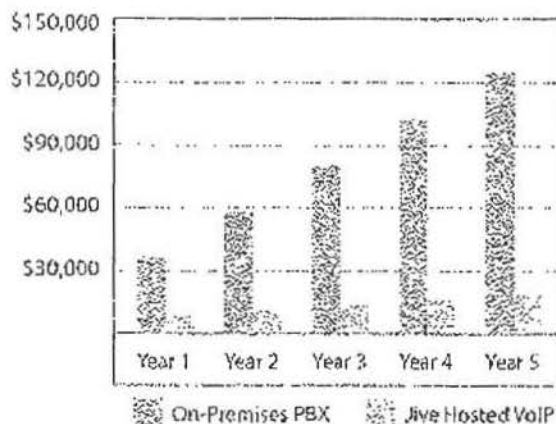
Total Cost of Ownership

On-Premises PBX vs. Jive Hosted VoIP

The Jive Total Cost of Ownership (TCO) Analysis quantifies the significant cost savings available to Priority 1 eligible institutions when switching to Jive Hosted VoIP. This TCO summary is derived from the information found in your 470 application.

Organization Information

Users	25
E-Rate Discount	90%
Full-Time IT Staff Compensation	\$100,000



Estimated Total Cost of Ownership
Ewing Marion Kauffman School

Total Cost of Ownership by Year

Jive Hosted VoIP	7,509	2,689	2,689	2,689	2,689	18,263
On-Premises PBX	35,778	21,965	21,965	21,965	21,965	123,638

On-Premises PBX

It's important to understand all costs associated with on-premises PBX solutions. Major costs include yearly maintenance, software licenses, and IT employee labor costs.

Hardware (purchase)	12,500
Setup Fee (one-time)	2,250
Full-time Employees (0.2 per year)	20,000
Service Fee	900
Licenses/maintenance (per year)	1,875

Jive Hosted VoIP

Jive Hosted VoIP requires a small fraction of the employee, hardware, and setup costs associated with an on-premises PBX. These savings produce a substantially lower total cost of ownership.

Hardware (purchase)	5,000
Setup Fee (one-time)	1,950
Full-time Employees (0.02 per year)	2,000
Service Fee (\$22.95 per user per mo.)	\$74

On-Premises PBX

Per-user Monthly Cost after E-Rate Discount

\$82.43

Jive Hosted VoIP

Per-user Monthly Cost after E-Rate Discount

\$12.18

Item # 3
FRN 2493272 &
FRN 2493298

Proposal To
Ewing Marion Kauffman School
For
Hosted VOIP IPBX Voice Services

December 7, 2012

Ewing Marion Kauffman School

&

SureWest

Partners in Success

December 7, 2012

Ewing Marion Kauffman School
4251 Bridger Road
KCMO, 64111

Dear Aaron,

Thank you for the opportunity to provide this proposal for your upcoming project. At SureWest we pride ourselves in providing our customers with cost-effective, efficient, flexible, and forward-thinking systems and services to meet their ever changing needs in today's information intense world. SureWest is a premier provider of voice, data, transport, and data center services.

SureWest offers Business Continuity and Disaster Recovery solutions via diverse, geographical redundancy, hardware, and software to provide the ultimate level of security and survivability. All of these features support the SureWest network with scalable bandwidth over a self healing fiber optic backbone which provides voice, data, and internet services that are protected by uninterrupted power supplies and generator back-ups with direct connections to broadband fiber links. Rest assured your data is being supported by a state-of-the-art network designed to protect sensitive information by offering the most reliable fiber network options available in the greater Kansas City area.

Surewest is a publically traded Telco service provider and adheres to a higher level of standards as well. This includes stringent maintenance programs, constant equipment audits, and SOX compliancy. Our Network Operations Center (NOC) resides locally in Lenexa, Kansas and monitors all systems and network connectivity 24x7x365. All truck rolls are done locally with a Surewest Engineer based in Lenexa, KS.

SureWest packages customer friendly contracts and a dedicated account team. Our experienced team of technical specialists and customer service professionals possess an in-depth knowledge of the Disaster Recovery business and are committed to your satisfaction.

Thank you for the opportunity to provide you with a bid for service. Please feel free to contact me if you have any questions.

Sincerely,

Pam Wilson
Account Executive

SUREWEST CONFIDENTIAL

NETWORK CAPABILITY

While SureWest has an extremely impressive network, it also operates one of the largest Transport Infrastructure Networks in the Kansas City metropolitan area. Dual fiber paths interconnect the SureWest network with the PSTN and ISP. SureWest owns, operates, and maintains the network from end to end. SureWest not only monitors the facility, but also the network that the information travels over to provide complete and continual monitoring of the entire information transfer process. When considering Business Continuity and Disaster Recovery Solutions, it's imperative to be supported by a best in business solution.

- Multiple SONET OC192 ring configuration. Each optical node in the network offers 1+1 protection to ensure survivability for all major components and provides sub 50 millisecond conversions.
- Two geographically separate Tier 1 internet providers (ISP's) constructed in a multi-homed environment with redundant BGP (4) 10 Gige links for load balancing utilizing Cisco 7604 core routers equipment to provide seamless access and blazingly fast throughput.
- Three local dial tone Class 5 switches located on both the Kansas and Missouri sides of the state. This includes (2) Lucent 5ESS switches and an IP soft switch which is ranked #1 in North America for carrier class call control.

ROUTINE SUPPORT

As a locally managed branch (Lenexa, KS), the entire support team is located in Kansas City for synergy and ultimate communication efficiency. This would include Customer Service, Order Entry, Provisioning, Translations, Engineering, Installation, Monitoring, Repair, Dispatch, and Maintenance groups to provide superior product delivery. This means whether you have a simple question or you need a face to face meeting... support is just one local phone call away.

INSTALLATION

SureWest will assign a dedicated Service Order Coordinator to your project. A single person will take ownership (start to finish) of your order and coordinate all parties needed to ensure a convenient migration. A proven process is utilized to provide a smooth transition for each customer to ensure a simple, clean installation experience.

SureWest will attend pre-installation meetings necessary to establish an agreed upon migration strategy/working schedule and develop a complete installation plan. On going meetings/conference calls can take place as needed to discuss progress and cover any questions as they arise.

The Solution:

Hosted IPBX phones

All domestic outbound long distance FREE!

80 Enhanced Astra handsets	\$24.99 each	(\$1999.20)
1 Sidecar for Enhanced handset	\$20.00 each	(\$20.00)
2 PolyCom conference phones	\$15.00 each	(\$30.00)
2 PoE Switches for IPBX	\$20.00 each	(\$40.00)
5 Mbps SUREWEST Fiber (end to end SureWest Fiber Solution)		(\$350.00)

TOTAL \$2439.20 MRC

Installation Fees Waived on 36-Month Agreement

WAN SOLUTION

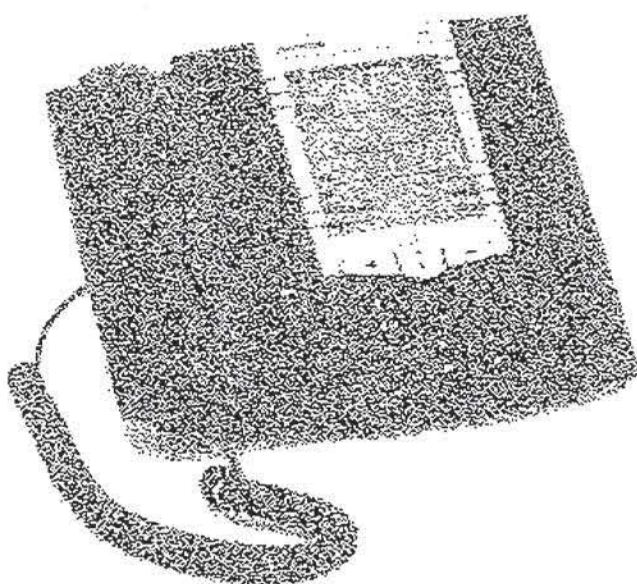
(moving current services from Bridger to 6401 Paseo)

100 Mbps	\$5200.00	Current contract rate applies
500Mbps	\$5950.00	\$750 MAC to increase bandwidth
1GIG	\$9600.00	\$4,000 MAC to increase bandwidth

Software Development Handset Options & Features



Aastra 6731i (Basic) handset



Aastra 6757i (Enhanced) handset

* CIRCUIT MONITORING PROVIDED

SureWest Network Monitoring provides 24x365 verification of SureWest provided Customer infrastructure. The SureWest Network Operations Center (NOC) is a state of the art monitoring facility designed to detect significant Service-affecting issues before they become an Outage. The highly trained team of professionals at each SureWest NOC works closely with SureWest Customer Core staff to ensure that Customers will have accurate and up to date information about their equipment and Services.

* Network Monitoring Services include:

- o 24 x 365 availability
- o Device availability monitoring
- o Incident reporting and escalation

SureWest can support identified Customer Routers, WAN/LAN switches, and network appliances. SureWest monitors for the Up / Down status of these devices. The devices can be polled at 5-minute intervals. SureWest will notify the Customer within 15 minutes of a confirmed Outage. An Outage is defined as 3 consecutive failed availability-polling results.

* MINIMUM LEVEL OF SUPPORT OFFERED 24/7/365

Tier II and Tier III technical support is available 24/7/365 for all business customers.

* METHODS OF ESCALATION ARE AVAILABLE IN CASE OF EMERGENCY

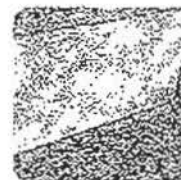
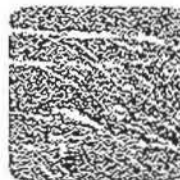
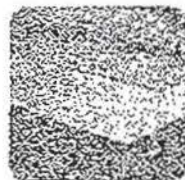
The single point of contact for trouble reporting is our Business Support Department number at: 913-322-9994. This Tier 3 support for business customer

After hours, weekend, or Holidays Business Support Department number are forwarded to the 24/7/365 NOC. SureWest NOC direct number is 913-322-9880.

SureWest provides Tier 3 level support (24/7/365), with no automated attendants or call center agents to deliver expedited resolution time frames. SureWest maintains an escalation procedure for all technical issues, trouble reporting and rapid response.

Brian Davis, Business Support Manager
Office - (913) 322-9815
Cell - (913) 522-7991
brian.davis@SureWest.com

SureWestforbusiness



IPBX Package Features

Basic Package Features

Personal Features:	Company Features:
<ul style="list-style-type: none"> Caller ID with Name Caller ID with Number Anonymous Call Rejection Call Waiting Calling Number Delivery Blocking CLIP Permanent Blocking 3 Way Calling Call Hold Call Forwarding <ul style="list-style-type: none"> • Busy • Call Forwarding No Answer • Conditional Call Forwarding • Remote Access Forwarding • Call Forwarding Preset Priority Call & Priority Call-in Call Waiting Automatic Call Back Call Redirection Out Number Access Web Call Care Speed Dial 	<ul style="list-style-type: none"> Call Hold & Call Transfer Hunting <ul style="list-style-type: none"> • Linear • Circular Toll Restriction 800 Number Access Account Codes Voice Mail

Enhanced Package Features

Personal Features:	Company Features:
<ul style="list-style-type: none"> Same as Basic Package Features plus: • Voicemail e/ fax • Simultaneous Ring • Find Me Follow Me • Commercial Assistant • Music on Hold • Live Message Searching 	<ul style="list-style-type: none"> Same as Basic Package Features plus: • Outlook contact address book integration • LDAP directory integration • Remote click to dial Conferencing

SureWest

School, Voice, Data, and Internet References

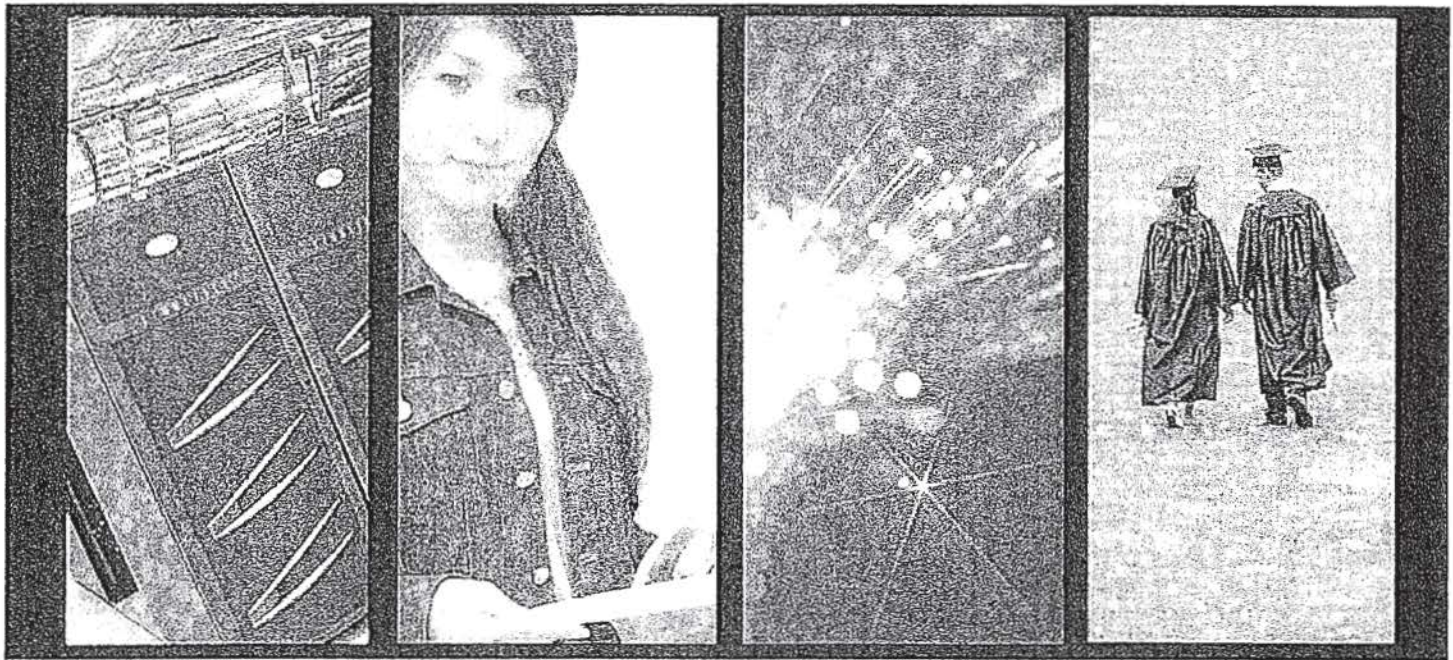
Alta Vista Charter School (School and IPBX Reference)
Che Sanchez 816-471-2582
chemht@hotmail.com
ncarnic@quadrantcenters.org

Blue Valley School District (School Reference)
Joe Yoakum
913-239-4117
jyoakum@bluevalleyk12.org

Matthew Tiefenbrunn Insurance Agency (IPBX Reference)
mtiefenbrunn@insurersquest.com
573-680-1930

DeLaSalle (School, Voice, Data, Internet Reference)
Karen Brooks
kbrosks@delasallecenter.org
816-561-4445

I can provide more reference if needed



Ewing Marion Kauffman Foundation

Request for Information Number 1 for Network Infrastructure Equipment and Services

December 7, 2012

Windstream Response 12/08/12
Ewing Marion Kaufman Foundation RFP 1
Network Infrastructure Equipment and Services
Price notes included

Pricing Matrix

	Labor	Materials	Total
5.1 Internet Services			
5.1.A Internet Services (see note 1)	\$0	\$4,016	\$4,016
5.2 Voice over IP Service			\$0
5.2.A VOIP Services (see note 2)		\$4,137	\$4,137
5.3 Phase 1 - basement - Network Operations Center			
5.3.A Firewall Specification (see note 3)	\$3,200	\$43,608	\$46,808
5.3.B Core Switches - Redundant	\$5,000	\$234,303	\$239,303
5.3.D Cabling and Patch Cables	\$5,383	\$17,905	\$23,288
5.3.E Battery Backup			
5.3.H Wireless Security Controller	\$2,000	\$26,220	\$28,220
5.3.I Switches 48-Port	\$480	\$8,317	\$8,797
5.3.J Wireless Access Points	\$100	\$1,058	\$1,158
5.4 Phase 1 - First Floor (1N) - Offices			
5.4.A Switches 48-Port	\$2,400	\$41,585	\$43,985
5.4.C Cabling and Patch Cables	\$15,265	\$19,565	\$34,830
5.4.D Battery Backup	\$375	\$3,615	\$3,990
5.4.G Wireless Access Points	\$500	\$5,290	\$5,790
5.5 Phase 1 - Second Floor (2N) - Classrooms			
5.5.A Switches 48-Port	\$1,440	\$24,951	\$26,391
5.5.C Cabling and Patch Cables	\$7,810	\$10,010	\$17,820
5.5.D Battery Backup	\$150	\$1,446	\$1,596
5.5.G Wireless Access Points	\$650	\$6,877	\$7,527
5.6 Phase 1 - Third Floor (3N) - Classrooms			
5.6.A Switches 48-Port	\$1,440	\$24,951	\$26,391
5.6.C Cabling and Patch Cables	\$7,810	\$10,010	\$17,820
5.6.D Battery Backup	\$150	\$1,446	\$1,596
5.6.G Wireless Access Points	\$650	\$6,877	\$7,527
5.7 Phase 1 - Gymnasium - Lunch Room			
5.7.A Switches 48-Port	\$480	\$8,317	\$8,797
5.7.C Cabling and Patch Cables	\$3,905	\$5,005	\$8,910
5.7.D Battery Backup	\$75	\$723	\$798
5.7.G Wireless Access Points	\$650	\$6,877	\$7,527
5.8 Phase II - 1st Floor (1S)			
5.8.A Cabling and Patch Cables	\$5,383	\$17,905	\$23,288
5.8.B Switches 48-Port	\$1,920	\$33,268	\$35,188
5.8.C Closet Racks	\$300	\$7,682	\$7,982
5.8.D Battery Backup	\$150	\$1,446	\$1,596
5.8.E Patch Panels	\$300	\$1,236	\$1,536
5.8.F Fiber Patch Panels	\$100	\$343	\$443
5.8.G Wireless Access Points	\$750	\$7,935	\$8,685
5.9 Phase II - 2nd Floor (2S)			

5.9.A Switches 48-Port	\$1,920	\$33,268	\$35,188
5.9.B Closet Racks	\$300	\$7,682	\$7,982
5.9.C Cabling and Patch Cables	\$11,360	\$14,560	\$25,920
5.9.D Battery Backup	\$150	\$1,446	\$1,596
5.9.E Patch Panels	\$300	\$1,236	\$1,536
5.9.F Fiber Patch Panels	\$100	\$343	\$443
5.9.G Wireless Access Points	\$1,050	\$11,109	\$12,159
5.10 Phase II - 3rd Floor (3S)			
5.10.A Switches 48-Port	\$1,920	\$33,268	\$35,188
5.10.B Closet Racks	\$300	\$7,682	\$7,982
5.10.C Cabling and Patch Cables	\$11,360	\$14,560	\$25,920
5.10.D Battery Backup	\$150	\$1,446	\$1,596
5.10.E Patch Panels	\$300	\$1,236	\$1,536
5.10.F Fiber Patch Panels	\$100	\$343	\$443
5.10.G Wireless Access Points	\$1,050	\$11,109	\$12,159

Price Notes



1. This is cost per month on a 3 year term. Upgrade to gig would be an additional charge.
Includes 2 - 50Mb Internet connections



2. Monthly fee includes all labor, materials and network services Excluding handsets. Minimum term three years. Extended terms available.

*Windstream VoIP advantage

Customized solution with failover to resilient Data Centers

Onsite Gateway with 4 analog lines for survivability in case of emergency or disaster and connectivity to main Data Centers is lost

Faxing is included

Supports overhead paging

Connectivity via MPLS with QoS - not Internet

Handsets prices are as follows

Mitel 5330 \$183.87 / unit (quoted)

Mitel 5340 \$230.42 / unit

3. Firewall-designed for 1Gb

Toby Sykes

From: Toby Sykes <tobysykes@eratesolutions.com>
Sent: Wednesday, June 18, 2014 3:50 PM
To: 'Nurnberger, Marc'
Subject: RE: App 914773 EWING MARION KAUFFMAN SCHOOL 15 day CER/CB reminder letter
Attachments: Time Warner Cable Bid Response for FRN 2493272.pdf; TW Telecom Bid Response for FRN 2493272.pdf; Letter of Explanation B.pdf

Hi Marc,

I have attached the Time Warner Cable bid response and the TW Telecom Bid Response. I have also attached a second letter further explaining the necessity of the 1GB Internet Access. The letter also explains the increase in the student population. When we filed the Form 471 we had to use the state of Missouri's numbers which come from the 2012 Funding Year. By the time the 2013 school year started in September of 2013, there were more students enrolled.

The lowest cost vendor was chosen for the VoIP for FRN 2493298. I am still waiting on the school to send me the bid evaluation for the Internet Access.

Thanks,

Ryan Martin for Toby Sykes
eRate Solutions, LLC
PO Box 1426
Lawrence KS 66044
Phone 785-840-0100 ext. 101
Toll Free 866-333-7283
Fax 785-749-7381
tobysykes@eratesolutions.com

From: Nurnberger, Marc [mailto:Marc.NURNBERGER@sl.universalservice.org]
Sent: Monday, June 16, 2014 8:08 AM
To: 'Toby Sykes'
Subject: RE: App 914773 EWING MARION KAUFFMAN SCHOOL 15 day CER/CB reminder letter

Hi Toby,

How are you doing on my last email?

Sincerely,
Marc Nurnberger

From: Nurnberger, Marc
Sent: Tuesday, June 03, 2014 2:00 PM
To: 'Toby Sykes'
Subject: RE: App 914773 EWING MARION KAUFFMAN SCHOOL 15 day CER/CB reminder letter

Good Afternoon Toby,